# HOTEL SUMMIT

The Hotel Summit brings together qualified buyers and suppliers for two days of one-to-one meetings and networking.

24th April 2025
Grand Connaught Rooms

In association with...

HOTEL DESIGNS

### **EVENT OVERVIEW**

The Hotel Summit is a highly targeted event, creating a platform for innovative suppliers to meet up to **60 senior hotel professionals**, with job titles including:

- Director
- Group Purchasing
- Facilities Director / Manager
- Operations Director / Manager
- Procurement Director / Manager
- General Manager

## All-inclusive packages include:

- An itinerary of pre-arranged, one-to-one meetings with pre-qualified hotel buyers based on mutual interest
- A fully furnished stand, with electrics
- Delegate contact database post-event
- Extensive brand exposure
- Unlimited networking opportunities
- Full hospitality overnight accommodation all meals and refreshments throughout

We organise personalised appointments for you to host at your supplier stand. Each supplier will have **25-minute meetings** with key decision makers throughout the event.

## The Summit has been running for 14 years

Over 1280 business meetings facilitated at each event

### **Average Annual Budget**



All delegates attending require new solutions

72%

of companies have secured business post-event

Here is a taste of our event experience...



This is probably the best run event we have attended, would recommend Having attended many 'Meet the Buyer' events this was very good in terms of the format and quality of the buyers attending. The opportunity to showcase the product with buyers coming to the suppliers area means you're not having to carry products and catalogues from table to table. I wouldn't hesitate in attending again, and I am sure we will secure some good business following this event

GUEST SUPPLY ADI TRADING LTD

## **ALL-INCLUSIVE PACKAGES**

### **PRE-EVENT**

- Detailed profile on attending delegates
- Access to online portal for meeting selections
- Draft meeting schedule to help prepare for the event (2-3 days before)
- Branding on event webpage inclusive of logo, description, and URL link to website

## **DURING THE EVENT**

## **POST-EVENT**

- Contact database of all attendees
- Feedback from interested delegates

## GOLD PACKAGE - £6,250 + VAT

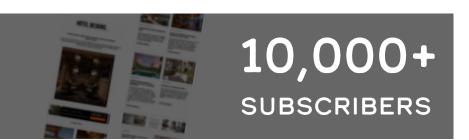
- Inclusive of two representatives
- Access to pre-qualified senior delegates
- Itinerary of pre-scheduled 1-2-1 meetings (potential of up to 25)
- 25 minute meetings
- 2m x 1m stand (including table / chairs / lighting / electrics)
- Additional separate table/chairs for 2nd representative meeting
- · Wi-Fi
- Networking opportunities
  - Group scheduled breaks
  - Lunch
  - Evening drinks reception
  - 2 x places at evening dinner
  - After dinner entertainment
- Overnight accommodation
- · All meals and refreshments throughout
- Logo branding at live event registration stand
- · Event guide
  - Directory listing
  - Full page A5 advert

## SILVER PACKAGE - £4,950 + VAT

- Inclusive of one representative
- · Access to pre-qualified senior delegates
- Itinerary of pre-scheduled 1-2-1 meetings (potential of up to 15)
- 25 minute meetings
- 2m x 1m stand (including table / chairs / lighting / electrics)
- Wi-Fi
- Networking opportunities
  - Group scheduled breaks
  - Lunch
  - Evening drinks reception
  - 1 x place at evening dinner
  - After dinner entertainment
- Overnight accommodation
- · All meals and refreshments throughout
- · Logo branding at live event registration stand
- · Directory listing within event guide

## HOTEL DESIGNS

CREATING CONVERSATIONS LIKE NO OTHER.



### **FEATURES**

#### **JANUARY**

Hotel openings Architectural lighting

#### **APRIL**

Public areas Unconventional materials

#### JULY

Fabrics Flooring

### **OCTOBER**

Decorative lighting HIX Preview

### **FEBRUARY**

Surfaces Technology

#### MAY

Outdoor solutions Wellness

#### **AUGUST**

Hotel concepts Beds

#### **NOVEMBER**

Independent hotels
Bathroom innovation

### **MARCH**

Bathrooms Nature in Design

#### JUNE

Decorative objects Sustainability

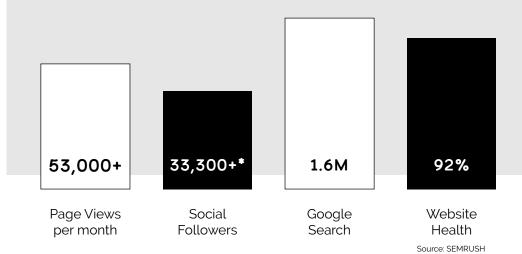
### **SEPTEMBER**

Furniture Art

### **DECEMBER**

**Trends** 

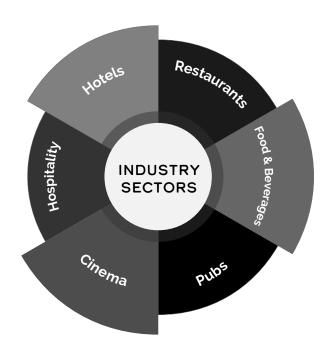
### HOTEL DESIGNS REACH



Readership includes hotel owners and operators, interior designers, architects, developers, contractors, consultants, and hospitality suppliers.

\* Platforms include Facebook, LinkedIn, X, Instagram, Pinterest.

The average number of Google Search impressions that the Hotel Designs website receives each month.



## **PARTNERSHIPS**

#### **SILVER**

A comprehensive company profile page on Hotel Designs website

Content covered up to 6 times per year on the Hotel Designs website

Contribution to Hotel Designs' monthly editorial features

Social media support

Exposure within Hotel Designs weekly e-newsletter and specialist HD EDIT where applicable

£950

### GOLD

A comprehensive company profile page on Hotel Designs website

Content covered up to 8 times per year on the Hotel Designs website

Contribution to Hotel Designs' monthly editorial features

Hotel Designs editorial team to attend key press events or product launches that you host

Social media support

Exposure within Hotel Designs weekly e-newsletter and specialist HD EDIT where applicable

2 tickets to attend Hotel Designs' networking events across the year (events include: MEET UP London, MEET UP North and The Brit List Awards)

£1,500

### **PLATINUM**

A comprehensive company profile page on Hotel Designs website

Unlimited editorial coverage on the Hotel Designs website

Contribution to Hotel Designs' monthly editorial features

Social media support

Exposure within Hotel Designs weekly e-newsletter and specialist HD EDIT where applicable

6 tickets to attend Hotel Designs' networking events across the year (events include: MEET UP London, MEET UP North and The Brit List Awards)

A 'behind the scenes' factory tour with our editor Sophie – to include an in-depth editorial on how products are manufactured, new product launches, interviews with leadership team, product designers. etc.

3 months of advertising with Hotel Designs (adverts to be taken in months of your choosing – during product launch periods, showseasons for example)

£2,545

## COMMERCIAL OPPORTUNITIES

### **EXCLUSIVE E-SHOT | £750**

A HTML email sent to the Hotel Designs database of approx. 8,000 recipients.

### CONTENT SPONSORSHIP | POA

Hotel Designs offers bespoke solutions to clients looking for advertorial promotion on the website. Whether you are looking for a hotel case study, product review, Q&A, a focused mini-series, or sponsored roundtable we can facilitate.

### MICRO-REPORT SPONSORSHIP | FROM £3,500

Becoming a sponsor of a 10-page, in-depth micro-report with Hotel Designs will allow you and us to highlight and support a topic that lends itself to your core business values but with wellness and wellbeing at the heart. Our report section of the website – Hotel Designs LAB, powered by Arigami – houses a series of thought-leadership articles that are designed to empower interior designers, architects, hoteliers, developers, technologists, and hospitality brands.

Each article is driven by science and innovation insights, with reference to industry experts throughout to help transform the design industry's approach to space and wellbeing.

### **E-NEWSLETTER SERVICES**

#### **EDITORIAL INCLUSION | £300**

(An editorial item approx. 400-600 words in length). Please note the article will be published on Hotel Designs and an extract of it will be visible on the e-newsletter.

#### EDITORIAL INCLUSION ALONGSIDE ADVERTISING | £350

An editorial item as above, in addition to a 1-week banner advert also included in the e-newsletter.

#### E-NEWSLETTER 4-WEEK CAMPAIGN | £650

An editorial item as above, in addition to 4-week banner advertising campaign

### **WEBSITE OPTIONS**

#### 1-MONTH NEWSPAGE LEADERBOARD | £750

#### 1-MONTH HOMEPAGE LEADERBOARD | £750

To include all other website pages except news page

#### 1-MONTH E-NEWSLETTER BANNER | £400

(4 inclusions)

#### SINGLE EDITORIAL | £300

To include publication on Hotel Designs website, e-newsletter, and select social channels

### **BESPOKE & INDIVIDUAL EVENTS**

LIVE ROUNDTABLE | £2,650

PANEL DISCUSSION | £2,950

PRIVATE DINNER | FROM £2,100

**WELLNESS SETS | FROM £750** 

HOTEL DESIGNS EVENT SPONSORSHIP OPPORTUNITIES | STARTING FROM £1,750

BESPOKE EVENT SPONSORSHIP OPPORTUNITIES | STARTING FROM £6,000

EXCLUSIVE DESIGN POD PODCAST SPONSOR | £5,000 PER SEASON (TO INCLUDE 8 EPISODES)

Please note that for each of the bespoke event opportunities listed above, you will need to first join us as a Hotel Designs Recommended Supplier. All advert positions can be rotated up to 4 times All costs quoted above are excluding VAT. For further details on any of these opportunities, please contact Katy Phillips – k.phillips@forumevents.co.uk

# HOTEL SUMMIT

### **LET'S CONNECT**













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